



Understanding our client proposition and fees.

The world of financial advice can be confusing, often by design. In creating our award-winning client service proposition, we set out to demystify the delivery of financial advice. We wanted to give clients invaluable context to their most important financial decisions and to do so by positioning ourselves firmly on your side, so you can choose to work with Abacus, confident that you've got the most important decision right.

Our financial planning process.

Before becoming an Abacus client, we have a simple 3-step Financial Planning Process which we will guide you through. This will help to demystify your finances and give you clarity around your ideal financial future:

STEPS	FEATURES	FEES	
1 DISCOVERY	An in-depth session to help identify and prioritise your challenges and objectives, while also collating all relevant personal and financial data. This stage also includes an in-depth review of your current financial arrangements.	At our expense	
2 PLANNING	Analysis of your current situation and the development and presentation of financial planning advice, covering your current and desired future financial position and the proposed strategy and solutions to help get you there.	Links 70/ of seasons	
3 IMPLEMENTATION	Written recommendations for product solutions, pre-completed applications and a meeting to work through all the detail. Everything is then processed by our administration team, who stay in regular contact while implementation is completed.	Up to 3% of assets considered	

Our ongoing service options.

When you choose to partner with Abacus, we will work with you on an ongoing basis to keep you on track and ensure you achieve your ideal financial future:

1. FOUNDATION	2. BESPOKE	3. HOLISTIC
\$250,000 to \$500,000	\$500,000 to \$1,000,000	
Online annual review meeting	Online annual review meeting	Online annual review meeting
✓ Digital access to your Advice Team	Oigital access to your Advice Team	Digital access to your Advice Team
Quarterly Newsletter	Quarterly Newsletter	Quarterly Newsletter
	Option of in-person annual review	Option of in-person annual review
	Bi-annual online review meeting	Bi-annual online review meeting
	✓ Investment rebalancing	✓ Investment rebalancing
	Annual forward planning session	Annual forward planning session
		✓ Unlimited access to your Adviser
		Estate planning
		Bespoke investment portfolios

Invest in what counts.

There are many reasons why people choose to spend a period of time living and working in a different country. Whatever your specific reasons, there will be an underlying financial goal that you are looking to achieve while you are here. Our job is to help you identify that goal, by exploring other aspects of your life and helping you prioritise and order your finances in the process. Then we help you utilise efficient products to invest and ultimately achieve your goal.













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